

Massachusetts Division of Insurance  
Quarterly Report of Membership  
in Health Maintenance Organizations  
as of June 30, 2003 <sup>1</sup>

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Other Medicare Members <sup>2,3</sup></b>															
CIGNA HealthCare of Massachusetts, Inc. <sup>4</sup>	11	2	1	1	13	9	73	69	29	0	13	0	1	1,632	1,854
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	85	0	287	0	7	1	1	0	51	0	148	216	9	38	843
HMO Blue <sup>6</sup>	335	486	641	4	658	38	367	169	1,779	0	734	394	432	785	6,822
Tufts Associated HMO, Inc. <sup>7</sup>	231	18	372	0	345	22	107	36	1,249	0	662	257	365	306	3,970
<b>Total Other Medicare Members</b>	<b>662</b>	<b>506</b>	<b>1,301</b>	<b>5</b>	<b>1,023</b>	<b>70</b>	<b>548</b>	<b>274</b>	<b>3,108</b>	<b>0</b>	<b>1,557</b>	<b>867</b>	<b>807</b>	<b>2,761</b>	<b>13,489</b>

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization

Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members enrolled in the HMO in which the member may receive care outside the network - (includes HCPP and "Medicare Wraparound" products) as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Carriers that do not have any Medicare Cost or "Medicare Wraparound" business are not reflected on this report.

<sup>4</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Central Care."

<sup>5</sup> Certain membership, formerly under the Pilgrim Health Care, Inc. license, was transferred under the Harvard Pilgrim Health Care of New England, Inc. license, effective January 1, 2002. The group "Medicare Wraparound" product is offered under the name "Preferred 65."

<sup>6</sup> Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Managed Blue for Seniors."

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wraparound" product under the name "Tufts Medicare Complement" (TMC).